Standard Terms and Conditions of Business

1. Application of Conditions
These terms and conditions shall govern and control all offers and sales by PREFORMED™ LINE PRODUCTS (SOUTH AFRICA) (PTY) LTD. (herein called “the company”). Unless expressly accepted in writing signed at its head office in Pietermaritzburg by an authorised signatory, any qualification of these conditions in a customer’s order or enquiry, or anything contrary to or conflicting with any of these conditions shall be treated as inapplicable and of no effect.

2. Acceptance
Any tender or quotation by the company only applies for thirty days from date thereof; and no order shall bind the company until the customer shall receive written confirmation thereof from the company, duly signed on behalf of the company.

3. Prices
All prices are nett, F.O.R. Works at Pietermaritzburg and subject to change without notice. Value Added Tax (VAT) is not included and will be added-on where applicable.

4. Financial Responsibility
The buyer’s financial responsibility is at all times subject to approval of the company’s credit department and the company at any time may require payment in advance for a satisfactory security or guarantee that invoices will be paid promptly when due. If the buyer fails to comply with any term of payment, the company reserves the right to withhold further deliveries or to terminate the agreement and any unpaid amount thereupon shall become due immediately.

5. Terms of Payment
Net 30 days from date of the company’s invoice.

6. Delivery
The company will use its best endeavours to deliver the goods by the time fixed for delivery, but if from any cause other than the wilful default of the company delivery is delayed, the company will not be responsible for any loss or damage thereby caused to the buyer. Failure of one delivery shall not vitiate the contract as to others. No responsibility is accepted for delays due to loss in manufacturing or for damage and/or other delays due to Act of God, War, Fire, Civil Commotion, Accidents, and for other causes beyond control. Offers of delivery from stock are subject to the fitting being unsold on receipt of order.

7. Delivery Charges
Unless otherwise agreed or stated, delivery charges are for customer’s account.

8. Warranty
We warrant all goods manufactured and supplied by us are in accordance with our standard proprietary specifications and designs, and that products are fit for the ordinary purposes for which they are manufactured and when installed to our recommended procedures. In the event of product malfunction, our liability will be limited to the free replacement only of our defective products provided such malfunction is proved to be directly attributable to defective materials or workmanship and subject to a claim in such event being received by us in writing within 90 (ninety) days after receipt of such goods by our customer.

9. Packing
All goods are packed in our standard corrugated cartons, wooden crates and/or suitable alternatives at the company’s discretion.

10. Loss or Damage in Transit
The company is not responsible for this risk. In the case where the company has accepted transit risk in terms of clause 1 of these conditions, transit loss or damage must be reported by the customer or consignee immediately in writing to the carrier, and also to the company. Documentary evidence, as prescribed by the CARRIERS must be given by the consignee to the company within seven days of receipt of the consignment in question.

11. Testing and Inspection
When testing and inspection is specified by customers, this shall be carried out at the company’s Works in a suitable area designated by the company.

12. Deviations in Quantities Manufactured
Goods manufactured are subject to a deviation of plus or minus 10% in quantity.

13. Standard Packs
The company reserves the right to supply in increments of its standard packs.

14. Cancellation
The buyer shall not be able to cancel any order for delay in delivery or other cause until written notification of such intention has been received by the company. In any event the buyer shall be obligated to accept and pay for any goods previously despatched to order, and to pay cancellation charges based on expenses incurred or commitments made by the company for any goods which are in the process of manufacture.

15. Returns
No materials shall be returned without our prior written authorisation. Only non-obsolete standard items in original cartons may be returned. Carriage must be prepaid. Requests for return must be instituted within 90 days of original delivery and returns will be subject to factory inspection before acceptance and credit authorisation. We reserve the right to apply a minimum servicing charge of 15% of the invoice amount.

16. Specifications
In pursuance of our policy of continuous research and development we reserve the right to change specifications without prior notice.

17. Disclaimer
PLP reserves the right to make changes to the data presented in this brochure when required. Every effort has been made to ensure the accuracy of the information in this brochure. PLP disclaims responsibility for any liabilities, claims, damages, and costs arising from the incorrect use of this information.
Index

Advantages: ................................................................. 2
PLP VINE-LINE® Double Wrap Grip (VDWG) ................................................................. 3
PLP VINE-LINE® Brace Tie (VBT) ................................................................. 4
PLP VINE-LINE® Splice (VS) ................................................................. 5
PLP VINE-LINE® Thimble Grip (VTG) ................................................................. 6
PLP VINE-LINE® Suspension Tie (VST) ................................................................. 7
Galvanized Fence Grip (GFG) ................................................................. 8
Preformed Line Products (PLP) is a global designer, manufacturer and supplier of high quality transmission and distribution hardware. As part of our continuous growth strategy we are able to offer a full range of VINE-LINE® helical fittings and wiring for orchards, vineyards, trellised crops and crops grown under protection.

Trellised crops produce higher yields. A low-cost, long-life, field-proven connector can play a major role in keeping trellising costs low.

**Advantages:**

- VINE-LINE® Grips can be re-used
- Require no special tools
- VINE-LINE® Grips are tried and tested
- Superior holding capacity
- Superior corrosion resistance
- Product is robust
- Cost Effective
- Fast and effective
- Time and labour saving
- Aesthetically pleasing
- Stay is easily re-tensioned and no tools are required for application
**VINE-LINE® Double Wrap Grip (VDWG)**

Designed to terminate and tension wire or strand to an anchor pole used in trellising systems or wood structures. Thereby linking the outer poles of the structure and does away with the need to drill a hole in the pole. Manufactured out of galvanized steel material for use on galvanized wire or strand.

<table>
<thead>
<tr>
<th>CATALOGUE NO.</th>
<th>WIRE OR STRAND</th>
<th>POLE DIAMETER</th>
<th>COLOUR CODE</th>
<th>LENGTH OF FITTING (L) (mm)</th>
</tr>
</thead>
<tbody>
<tr>
<td>VDWG 144</td>
<td>7/1.22</td>
<td>75 – 150</td>
<td>BROWN</td>
<td>740</td>
</tr>
<tr>
<td>VDWG 192</td>
<td>7/1.63</td>
<td>75 – 150</td>
<td>YELLOW</td>
<td>822.5</td>
</tr>
<tr>
<td>VDWG 240</td>
<td>7/2.03</td>
<td>75 – 150</td>
<td>ORANGE</td>
<td>868</td>
</tr>
<tr>
<td>VDWG 312</td>
<td>7/2.64</td>
<td>75 – 150</td>
<td>BROWN</td>
<td>999</td>
</tr>
<tr>
<td>VDWG 396</td>
<td>7/3.35</td>
<td>75 – 150</td>
<td>YELLOW</td>
<td>1100</td>
</tr>
<tr>
<td>VDWG 472</td>
<td>7/4.00</td>
<td>75 – 150</td>
<td>GREEN</td>
<td>1196</td>
</tr>
</tbody>
</table>

**THE RATED HOLDING STRENGTH OF VDWG IS EQUAL TO 100% OF CABLE UTS.**
VINE-LINE ® Brace Tie (VBT)

Designed to secure a wire or strand to an inner wood pole used in trellising systems or wood structure. Does away with the need to drill a hole in the pole. Manufactured out of galvanized steel material for use on galvanized wire or strand.

<table>
<thead>
<tr>
<th>CATALOGUE NO.</th>
<th>WIRE OR STRAND</th>
<th>POLE DIAMETER</th>
<th>COLOUR CODE</th>
<th>OF FITTING (L) (mm)</th>
</tr>
</thead>
<tbody>
<tr>
<td>VBT 144</td>
<td>7/1.22</td>
<td>75 – 150</td>
<td>BROWN</td>
<td>499.5</td>
</tr>
<tr>
<td>VBT 192</td>
<td>7/1.63</td>
<td>75 – 150</td>
<td>YELLOW</td>
<td>564</td>
</tr>
<tr>
<td>VBT 240</td>
<td>7/2.03</td>
<td>75 – 150</td>
<td>ORANGE</td>
<td>644</td>
</tr>
<tr>
<td>VBT 312</td>
<td>7/2.64</td>
<td>75 – 150</td>
<td>BROWN</td>
<td>740</td>
</tr>
<tr>
<td>VBT 396</td>
<td>7/3.35</td>
<td>75 – 150</td>
<td>YELLOW</td>
<td>836</td>
</tr>
<tr>
<td>VBT 472</td>
<td>7/4.00</td>
<td>75 – 150</td>
<td>GREEN</td>
<td>936</td>
</tr>
</tbody>
</table>

**THE RATED HOLDING STRENGTH OF VBT IS EQUAL TO 100% OF CABLE UTS.**
VINE-LINE ® Splice (VS)

Designed to join or splice two lengths of wire or stay wire to each other, end to end. Manufactured out of galvanized steel material for use on galvanized wire or strand.

**THE RATED HOLDING STRENGTH OF VS IS EQUAL TO 100% OF CABLE UTS.**

<table>
<thead>
<tr>
<th>CATALOGUE NO.</th>
<th>WIRE OR STRAND (mm)</th>
<th>COLOUR CODE</th>
<th>APPROX. LENGTH OF FITTING (L) (mm)</th>
<th>RODS PER SET</th>
</tr>
</thead>
<tbody>
<tr>
<td>VS 144</td>
<td>7/1.22</td>
<td>BROWN</td>
<td>666</td>
<td>8</td>
</tr>
<tr>
<td>VS 192</td>
<td>7/1.63</td>
<td>YELLOW</td>
<td>846</td>
<td>8</td>
</tr>
<tr>
<td>VS 240</td>
<td>7/2.03</td>
<td>ORANGE</td>
<td>1008</td>
<td>10</td>
</tr>
<tr>
<td>VS 312</td>
<td>7/2.64</td>
<td>BROWN</td>
<td>1332</td>
<td>10</td>
</tr>
<tr>
<td>VS 396</td>
<td>7/3.35</td>
<td>YELLOW</td>
<td>1584</td>
<td>12</td>
</tr>
<tr>
<td>VS 472</td>
<td>7/4</td>
<td>GREEN</td>
<td>1872</td>
<td>12</td>
</tr>
</tbody>
</table>
**VINE-LINE® Thimble Grip (VTG)**

Designed to terminate wire for staying purposes, on the anchor of any trellising system or wood pole structure. Manufactured out of galvanized steel material for use on galvanized wire or strand.

<table>
<thead>
<tr>
<th>CATALOGUE NO.</th>
<th>WIRE OR STRAND (mm)</th>
<th>COLOUR CODE</th>
<th>RODS PER SET</th>
<th>APPROX. LENGTH OF FITTING (L) (mm)</th>
</tr>
</thead>
<tbody>
<tr>
<td>VTG 144</td>
<td>7/1.22</td>
<td>BROWN</td>
<td>4</td>
<td>333</td>
</tr>
<tr>
<td>VTG 192</td>
<td>7/1.63</td>
<td>YELLOW</td>
<td>4</td>
<td>423</td>
</tr>
<tr>
<td>VTG 240</td>
<td>7/2.03</td>
<td>ORANGE</td>
<td>5</td>
<td>476</td>
</tr>
<tr>
<td>VTG 312</td>
<td>7/2.64</td>
<td>BROWN</td>
<td>5</td>
<td>666</td>
</tr>
<tr>
<td>VTG 396</td>
<td>7/3.35</td>
<td>YELLOW</td>
<td>6</td>
<td>748</td>
</tr>
<tr>
<td>VTG 472</td>
<td>7/4.00</td>
<td>GREEN</td>
<td>6</td>
<td>884</td>
</tr>
</tbody>
</table>

**THE RATED HOLDING STRENGTH OF VTG IS EQUAL TO 100% OF CABLE UTS.**

[Diagram of cable termination]
VINE-LINE® Suspension Tie (VST)

<table>
<thead>
<tr>
<th>CATALOGUE NO.</th>
<th>WIRE OR STRAND (mm)</th>
<th>COLOUR CODE</th>
<th>RODS PER SET</th>
<th>APPROX. LENGTH (L) (mm)</th>
</tr>
</thead>
<tbody>
<tr>
<td>VST 240/124</td>
<td>7/2.03</td>
<td>Orange</td>
<td>1</td>
<td>300</td>
</tr>
<tr>
<td>VST 396/124</td>
<td>7/3.35</td>
<td>Yellow</td>
<td>1</td>
<td>450</td>
</tr>
</tbody>
</table>
## Galvanized Fence Grip (GFG)

<table>
<thead>
<tr>
<th>CATALOGUE NO.</th>
<th>WIRE OR STRAND (mm)</th>
<th>POLE DIST. (mm)</th>
<th>COLOUR CODE</th>
<th>RODS PER SET</th>
<th>APPROX. LENGTH (L) (mm)</th>
<th>APPROX. PACK MASS (kg)</th>
</tr>
</thead>
<tbody>
<tr>
<td>GFG 083</td>
<td>1.8 – 2.4</td>
<td></td>
<td>Black</td>
<td>2</td>
<td>250</td>
<td>4.8</td>
</tr>
<tr>
<td>GFG 083-50/75</td>
<td>1.8 – 2.4</td>
<td>50-75</td>
<td>Black</td>
<td>2</td>
<td>350</td>
<td>5.0</td>
</tr>
<tr>
<td>GFG 125</td>
<td>3.15</td>
<td></td>
<td>Red</td>
<td>2</td>
<td>405</td>
<td>5.0</td>
</tr>
<tr>
<td>GFG 125-50/75</td>
<td>3.15</td>
<td>50-75</td>
<td>Red</td>
<td>2</td>
<td>405</td>
<td>5.0</td>
</tr>
</tbody>
</table>

*Galvanized Fence Grip (GFG)*

[Diagram of Galvanized Fence Grip]